Mahmoud Saad

Software Developer & Sales Innovator

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Profile

Adept Programmer with 2 years of hands-on experience in freelance software development, complemented by 4 years of experience in retail sales. My freelance work has provided me with practical experience in various programming languages and methodologies. My retail background has instilled in me strong communication, teamwork, and customer service skills. Looking for a challenging programming position where I can apply my technical expertise and collaborative spirit.

Work Experience

Fullstack Web & Mobile Developer

Freelance 2023-01 - Currently Working There

As a freelance full-stack web and mobile developer, I've consistently delivered complete, high-quality projects from concept to deployment. This includes managing the entire software development lifecycle, from initial client consultations and requirements gathering to designing, developing, testing, and deploying both web and mobile applications.

Sales Associate

Local Phone Shop 2023-01 - 2023-12

Maintained a clean and organized sales floor, ensuring easy access to phones and accessories. I also consistently updated displays with new products and promotions, creating a visually appealing and informative shopping environment that attracted customers and drove sales. This included accurately pricing and tagging all inventory.

Promoter

VIVO 2021-01 - 2021-12

Consistently exceeded sales targets by an average of 12% through proactive engagement with potential customers.

After-Sales Support Specialist

Jumia 2019-05 - 2019-11

Proactively contacted customers experiencing product issues, identifying the root cause through detailed questioning and troubleshooting (e.g., remote diagnostics, log analysis).

Education

Busniss Adminstration (English Section)

Helwan Universty | 2024-08

Skills

- Sales Strategies and Customer Engagement
- Conflict Resolution and Problem-Solving
- Analytical Thinking and Attention to Detail
- Strong Communication
- Mobile App Development (IOS , Android)
- Product Knowledge Presentation
- Team Collaboration
- Time Management and Multitasking
- Web Development

Languages

- English